

# The challenge

Hồng Thị Bích Tuyền, CEO of Phung Hoang Rice, is on a mission to enhance the world's perception of Vietnamese rice quality – and to convince global customers that by using trusted Bühler technology, her company can consistently deliver top quality rice. "I want Vietnam to produce the best rice in the world," she says. "But the image of the rice exported is not what it should be, mainly because of outdated technology, which doesn't take food safety needs into account and doesn't allow rice producers to control their mills to achieve the highest efficiency and the best, consistent rice quality."

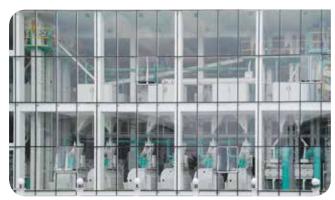
Rice quality can vary drastically depending on the methods and machines used to process it. Phung Hoang Rice needed to find reliable, high quality processing technology, that could ensure they retained the high-quality of Vietnam's rice varieties.



## The solution

Having already reaped the benefits of Bühler technology in its previous rice plants, Phung Hoang decided for its third and newest plant to invest in a fully-automated, energy-efficient, 24/7 Bühler solution - capable of handling 400 tonnes per day of wet paddy and turning it into, high value, bagged rice for export.

The turnkey plant included four SORTEX S UltraVision™ sorters, which can optically assess each rice kernel for discolouration or damage at a rate of 20 million kernels per minute. Contaminated kernels are systematically removed from the food chain, guaranteeing the highest possible food safety standards. This plant has enabled them to increase their total daily production to 1,200 tonnes of premium quality, 'Phung Hoang' branded rice and they are now able to export to customers in Europe and the Middle East.





#### **Benefits**

- Increase in total daily production to 1,200 tonnes of premium quality, 'Phung Hoang' branded rice
- Bühler's rice hulling technology, has enabled the company to reduce its broken kernels which are 35% less valuable by 5%.
- Bühler technology has elevated the business to become a leading global player in the rice market, exporting to Europe and the Middle East.





### **Feedback**

"I was very impressed with the Bühler team. They worked hard and completed the installation to an excellent standard. As a result of the remarkable results, we have been able to meet a quality level unknown until now in Vietnam. From the very first day of our collaboration, Bühler always delivered what it promised."

Hồng Thị Bích Tuyền, CEO of Phung Hoang Rice

## **Technology highlights**

- Ultimate sorting performance with highest ever capacity. All new inspection system to detect the most subtle rice discolouration and defects – varying degrees of purples, greys, yellows, streaks, pecks. Crosshair Targeting™ technology targets and ejects defect with pinpoint accuracy.
- Outstanding productivity. Intelligent Automation still only available only to Bühler machines. Maintains consistent performance and remove need for manual set-up. Intelligent Modes – a Bühler proprietary innovation. Pre-installs rice varieties.
- Superior ease of use and serviceability. Individual Defect
  Control Fingertip control of each individual defect to reject.
  Bühler's all-new SORTEX ProSort™ operating software export
  quality sorting in 3-easy-steps.



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